





Cost Analysis Example (Euro) - Ireland

Major advantages with URIMAT:







URIMAT eco

Ph.:

- Reduced maintenance & service costs! No Urine-Scale build-up in pipes.
- Is delivered ready for assembly (all fixing materials like screws etc. are included)
- less soiled area due to special shaped bowl
- Odourless function and low maintenance costs
- Manufactured with a High-Tech sanitary-plastic (*Polycarbonate*) and unique production procedure, the URIMAT has a <u>pore-free surface</u> and is **break-resistant** & **vandalism-proof**
- Touch less operation No additional sensor costs
- The model *plus* & *info* can generate extra income through their advertising display or serve as a platform to convey environmental awareness.
- Ecological sensitive product, without any chemicals
- CO₂ neutral manufacturing

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Cost Analysis Number of Urinals: 1 Average Uses per day per urinal: 100 Duration: 24 months

	Water Flushed Urinal	URIMAT - waterless Urinal
Average Daily Uses per urinal	100	100
Days open during 24 months	720	720
Uses during 24 months	72,000	72,000
Mains water consumption in 24 months (litres)	525,600 ¹	0
Water Charge & Sewerage Discharge for 24 months	€ 1,314.00 ²	€0
Maintenance Cost for 24 months		
(pipe blockages-urine-scale – professional cleaning)	€ 150.00 ³	€0
URIMAT MB-Active Trap (~ 7 x changes in 24 months)	€0	€ 195.304
Conventional Chemical Cleaner		
Cost per water-flushed urinal in 24 months	€ 55.00 ⁵	€0
URIMAT MB-Active Cleaner with Kalkex	€0	€ 19.80 ⁶
Operational Cost over 24 months	€ 1,519.00	€ 215.10

¹ Currently: 2 x urinals are fed from 1x cistern (10 I) every 10 mins.; > 5x litres/flush x 6 flushes/hour x 24 hours x 365 days = 262,800 litres p.a. ² Based on Consolidated Water Charge: Water Supply + Waste Discharge = € 2.50/m³

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³ Figure is a realistic estimate

⁴ URIMAT waterless urinal already comes with 1 MB-Active Trap, 7 x MB-Active Traps extra required over 24 months; unit price depends on batch size unit prices = batch of: 6 pcs. (€27.90 + VAT/Trap), 12 pcs. (€ 26.90 + VAT/Trap), 24 pcs. (€ 25.90 + VAT/Trap), 96 pcs. (€ 23.90 + VAT/Trap) – delivery charges always included!

⁵ Figure is an estimate

^{6 10} Litre Canister of URIMAT MB-Active Cleaner with Kalkex @ € 99.00 + VAT; to be diluted 1:20 with water; on average 1x litre of the concentrate approx. sufficient for 1x urinal per year!







Operational Saving with URIMAT for 1x urinal after 24 months:	€ 475.00 + VAT € 548.00 + VAT € 890.00 + VAT € 475.00 + VAT	
Cost of 1x URIMAT eco (without display): Cost of 1x URIMAT ecoplus (with display): Cost of 1x URIMAT ecovideo (with 7" LCD video-display): Cost of 1x URIMAT compactplus (with display): Cost of 1x URIMAT compactvideo (with 7" LCD video-display):		
Cost of 1x URIMAT ceramic compact: Cost of 1x URIMAT ceramic: Cost of 1x URIMAT ceramic C2: Cost of 1x URIMAT ceramic 20:	€ 478.00 + VAT € 548.00 + VAT € 498.00 + VAT € 548.00 + VAT	(discontinued) (discontinued) (new model with NRV) (new model with NRV)

Please note: URIMAT MB-Active Cleaner with Kalkex and URIMAT MB-Active Traps are available for next day delivery – delivery: free of charge8

The return on investment with URIMAT will be possible within the first year from installation!

CO₂ reduction with URIMAT for 1x urinal after 24 months: 91.98 kg⁹

URIMAT - the waterless urinal - no water, no oils, no chemicals, no odour -

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⁷ Figure is calculated on the basis of current water charges. Any increase in water charges will lead to greater savings.

⁸ Delivery free of charge for all orders over € 100.00 excl. VAT, next (working) day delivery for orders received before 10.30 a.m.

⁹ 100,000 litres of mains water is the equivalent to 17.5 kg of CO₂ emissions.







Further advantages with URIMAT:

- Swiss Quality
- superior urinal and washroom hygiene
- award-winning waterless urinal; Waterwise best waterless urinal in Great Britain!
- non-chemical operation (no sealant liquid) and maintenance (microbiological cleaning)
- no hidden rims for easy cleaning
- environmentally neutral urinal solution
- <u>break-resistant</u> & <u>vandalism-proof</u> urinal bowl (high-tech polycarbonate material)
- pin-point urinal operational costs to usage levels
- reduced deposits in waste pipe
- <u>integrated advertising display/video display</u> (possibility of additional advertising revenue)
- worldwide patented system & design
- successful since 1998

Service with URIMAT:

- Care- & Maintenance Products can be purchased online; free delivery for all orders over € 100.00 + VAT
- Next (working) day delivery via courier service
- · customer support by telephone & email







Email:







Installation Examples:







URIMAT eco













URIMAT ecoplus URIMAT ecoplus

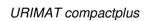














URIMAT compactplus



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The clean solution. No water, no chemicals







URIMAT ceramic



URIMAT ceramic

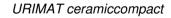














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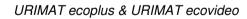
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URIMAT ecovideo

